

SY01 COMFORTCHOICE DEMAND MANAGEMENT SOLUTION

APPENDIX

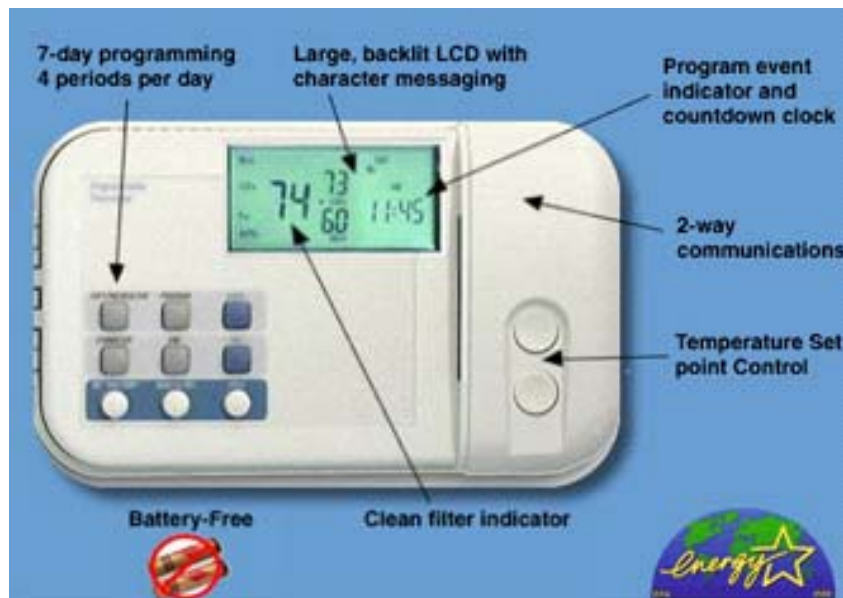


Figure 1. Carrier EMI Thermostat

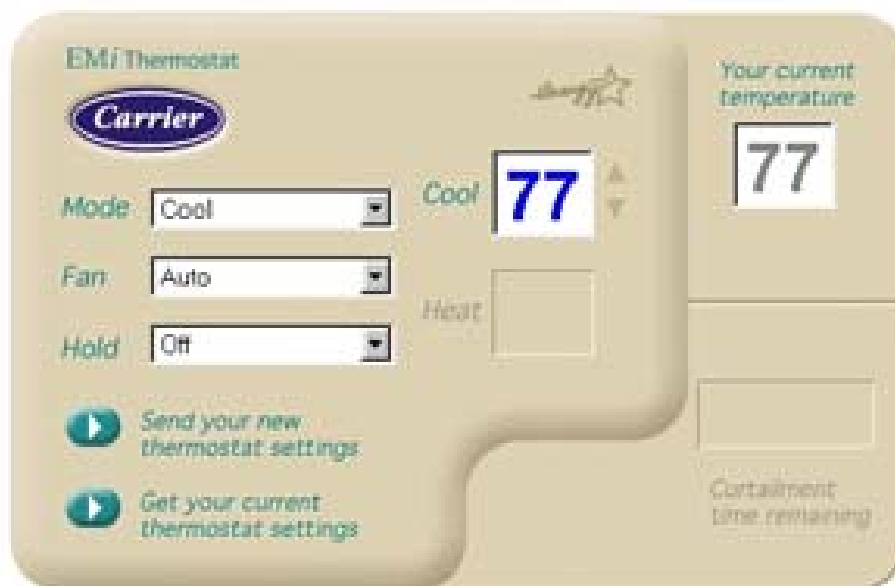


Figure 2. Web-based User Interface for the Carrier EMI Thermostat

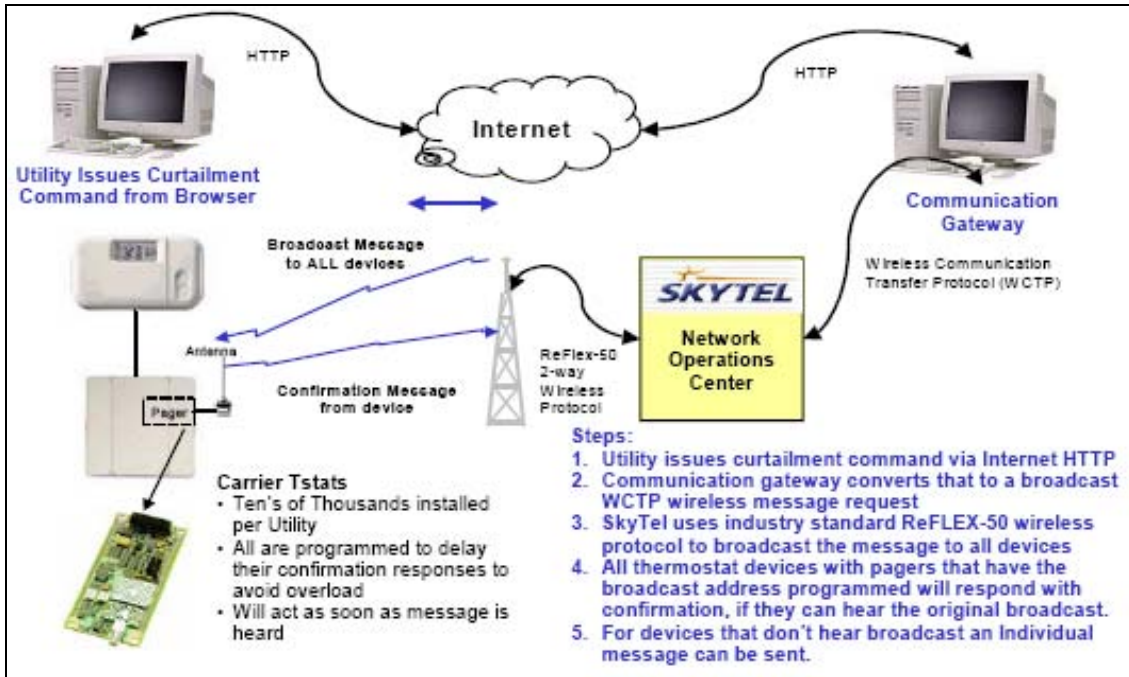


Figure 3. Broadcast Message Flow in the ComfortChoice System

Estimated Pricing 1,000 Units

Description	Qty	Unit of Measure	Pricing
ComfortChoice EMI programmable thermostats with communications and control capabilities	1,000	Units	USD 226
ComfortChoice Manager software license and hosting	1	Monthly fee	USD 3000
SkyTel paging network monthly communication fee	1	Per unit per month	USD1.50

Estimated Pricing 50,000 Units

Description	Qty	Unit of Measure	Pricing
ComfortChoice EMI programmable thermostats with communications and control capabilities	50,000	Units	USD 195
ComfortChoice Manager software license and hosting	1	Monthly fee	USD 6,000
SkyTel paging network monthly communication fee	1	Per unit per month	USD 1.15