International Energy Agency
Demand Side Management Programme
Task X “Performance Contracting”

Public Workshop

“Energy Performance Contracting (EPC)- Procedures & Partnerships for Upgrading Building Environmental Quality in Cities”

Athens, Friday 20/2/2004
Venue : Hellenic Ministry of Development, Conference Room

Programme

09.00 – 09.30 Welcome Note
Mr. K. Lytras, CRES / Energy Policy Department, IEA/DSM/Task X Expert
Energy Efficiency Policy of Greece & IEA/DSM Programme
Mr. D. Nomidis, Head of Energy Efficiency Department / Hellenic Ministry of Development, IEA/DSM ExCo Member

First Session The International Know-How
09.30 – 09.45 EPC opens new opportunities for business and climate
Dr. Hans Westling, Promandat AB, IEA/DSM/Task X Operating Agent

09.45 – 10.00 The U.S. ESCO Industry: 20 Years of Practical Experience
Mrs Terry Singer, US NAESCO, IEA/DSM/Task X Expert

10.00 – 10.15 THERMOPROFIT and innovative approaches for EPC in Austria
Mr. Boris Papousek, Graz Energy Agency, IEA/DSM/Task X Expert

10.15 – 10.30 Energy Audit Programmes and EPC in Finland
Mr. Pertti Koski, Motiva Oy, IEA/DSM/Task X Expert

10.30 – 10.45 Energy Management, EPC and White Certificates in Italy
Mr. Mario de Renzio, FIRE – AGESI
Second Session  

**The Experience in Greece**

**11.00 – 11.15**  
Promotion of EPC-Third Party Financing in Public Buildings with emphasis in hospitals  
*Dr. E. Sofronis*, CRES / Energy Policy Department, IEA/DSM/Task X Expert

**11.15 – 11.30**  
TPF for the application of central solar thermal systems in Greece  
*Mr. G. Markogianakis*, CRES / Energy Policy Department

**11.30 – 11.45**  
EPC/TPF with energy efficiency, measuring and energy management equipment in buildings  
*Mr. C. Dagiantis*, TECHEM Ltd.

**11.45 – 12.00**  
Policies for Ecological Governing in Cities – Application of TPF/EPC in public / municipal infrastructure  
*Dr St. Kyvelou*, Panteion University of Social & Political Sciences / Department of Economic & Regional Development

**Third Session  
Round Table – Panel Discussion**

**12.30 – 13.30**  
Framework, obstacles and opportunities for EPC to achieve energy savings and environmental quality in the building stock of Greek cities  
Coordinator: *K. Lytras*, CRES  
Experts Panel: from IEA/Task X, Hellenic Government & Local Authorities, Energy Services Market actors & end users, Institutions

**13.30**  
End of Public Workshop