

**International Workshop on Performance Contracting**  
**Thursday 30 January 2003**  
**Venue: WSP, Arenavägen 7, Stockholm-Globen, Sweden**

**PROGRAMME**

09.00 – 12.00 - International presentations held in English.

9.00 am <b>Welcome</b>	Egil Öfverholm, Swedish Energy Agency, Workshop Chairman
<b>Introduction</b> <b>What is Performance Contracting?</b> See file: PCWorkshop_Sthlm30Jan03_Westling.pdf	Hans Westling, Promandat AB, Operating Agent for the international IEA DSM project “Performance Contracting”
<b>NAESCO and the U.S. ESCO Industry</b> See file: PCWorkshop_Sthlm30Jan03_Singer.pdf	Terry Singer, NAESCO, USA
<b>The Finnish Experience on ESCO Business</b> See file: PCWorkshop_Sthlm30Jan03_Vaisanen.pdf	Heikki Väisänen, Ministry of Trade and Industry, Finland
<b>Experiences in Italy: Energy Efficiency Certificates, “Energy Managers”, Energy Service Companies</b> See file: PCWorkshop_Sthlm30Jan03_deRenzio.pdf	Mario de Renzio, FIRE/AGESI, Italy
10.30 – 10.50 Pause – Refreshments	
<b>Promoting Performance Contracting: The SAVE Project “Energy Pro Net” and the Thermoprofit Programme in Austria</b> See file: PCWorkshop_Sthlm30Jan03_Papousek.pdf	Boris Papousek, Graz Energy Agency, Austria
<b>Outline of public procurement procedures</b> See file: PCWorkshop_Sthlm30Jan03_Westring.pdf	Gösta Westring, legal expert
<b>Moving forward in Sweden</b>	Swedish activities planned by property owners. Viewpoints from companies working with Performance Contracting in Sweden: - Frank Johansson, Siemens Building Technologies AB - Stefan Camitz, WSP Environmental AB
<b>Discussion</b>	
12.00 noon End of Workshop	