



REGIONAL ENERGY RISK

SPRING 2005 PEAK LOAD MANAGEMENT ALLIANCE CONFERENCE

Stone Mountain Park, Georgia

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PJM Manager - Demand Side Response

- Operates the largest electric power system in the world
 - Controls a reliable transmission system
 - Administers regional wholesale electric markets
 - Provides for comprehensive regional transmission expansion planning
- Provides market monitoring coordinated with states and the FERC
- Provides an information resource for market participants and regulators

PJM is the largest centrally dispatched entity in North America (Megawatts indicate peak demand.)

California
45,900
MW

ERCOT
59,992
MW

IESO
25,414 MW

New England
25,348 MW

New York
30,983
MW

PJM
115,000 MW

Key PJM Statistics	PJM Today	PJM + Dominion
Millions of people served	45	51
Peak load in megawatts	115,000	130,580
Megawatts of generating capacity	143,420	166,220
Miles of transmission lines	49,970	56,070
Gigawatt-hours of annual energy	474,000	563,700
Generation sources	1001	Approx. 1,100
Area served	12 states + D.C.	13 states + D.C.

EMERGENCY

Designed to provide a method by which end-use customers may be compensated by PJM for voluntarily reducing load during an emergency event.

ECONOMIC

Designed to provide an incentive to customers or curtailment service providers to reduce consumption when PJM LMP prices are high

Two options:

Day-Ahead Option
Real-Time Option

Program	Participation	Payment to Load Reducer	Cost to Energy Market	Risks to Load Reducer
Emergency	Emergency event	PJM pays higher of Zonal LMP or \$500/MWh	Costs recovered for emergency purchases in excess of LMP are allocated among PJM market buyers in proportion to their increase in net purchases	No Charges for Non Performance
Economic	Day-Ahead Market Real-Time Market dispatched by PJM	<p>If Zonal LMP < \$75/MWh, PJM pays LMP - Retail Rate [Retail Rate = Generation + Transmission]</p> <p>If Zonal LMP > = \$75/MWh, PJM pays LMP</p>	<p>If Zonal LMP < \$75/MWh, PJM recovers LMP less Retail Rate from LSE</p> <p>If Zonal LMP > = \$75/MWh, PJM recovers LMP less Retail Rate from LSE PJM recovers Retail Rate from all LSEs in zone</p>	<p>Charges for Non Performance:</p> <p>If load reduction is committed in Day-Ahead Market and does not perform in real time</p> <p>Real-Time LMP * Shortfall</p> <p>+</p> <p>Balancing Operating Reserves Charges</p>
Economic – <u>Real-Time LMP Based Customers</u>	Real-Time Market only <i>Must be dispatched by PJM</i>	<p><i>For duration of the load reduction dispatched by PJM,</i></p> <p>Actual Savings [RT LMP * MW Reduction]</p> <p>-</p> <p>Total Bid Value [(Strike Price * MW Reduction) + Shutdown Costs]</p>	Costs recovered from Operating Reserves in the Real-Time Energy Market	No Charges for Non Performance

EMERGENCY 2002

- ◆ 61 New registered sites
- ◆ 548 MWs

2003

- ◆ 107 New registered sites
- ◆ 111 Additional MWs

2004

- ◆ 4,147 New registered sites
- ◆ 1,124 Additional MWs

ECONOMIC 2002

- ◆ 116 New registered sites
- ◆ 337 MWs

2003

- ◆ 129 New registered sites
- ◆ 387 Additional MWs

2004

- ◆ 1,784 New registered sites
- ◆ 1,395 Additional MWs

- Emergency program: Active sites: 4,301 / Total MWs: 1,783 MWs
- Economic program: Active sites: 2,023 / Total MWs: 2,119 MWs
- Total program: Total active sites: 6,324 / Total MWs: 3,902 MWs
- Note: Sites can switch programs, relocate out of PJM footprint, and increase load
- Last updated: 1-6-05

Total system impact is modest

Emergency Program				Economic Program			
Year	Sites	MW	Payments	Sites	MW	Payments	
2002	61	548	\$ 177,000	116	337	\$ 895,000	
2003	168	659	\$ 26,600	245	724	\$ 848,000	
2004*	4,315	1,783	\$ -	317	2,892	\$ 1.5M	

**Thru September 2004*

- Forward Energy Reserve (“FER”) product
- Emergency Load Response Enhancements
- DSR sub model – Reliability Pricing Model
- DSR as reserves (spinning and regulation markets)
- Economic Load Response – permanent market design

- Forward Energy Reserve (“FER”):
 - Denominated in 1 MW increments, for 4 hours, and 4 calls per month
 - Cleared in annual, multi-month, and/or monthly auctions
 - Paid a market clearing price consisting of a “call premium” and the “strike price”
 - Exercised in Day Ahead

- Require participants to indicate the price level at which they will reduce during an emergency – “minimum dispatch price”
- Incorporate the price level of an Emergency load reduction dispatched by PJM into LMP
- Create one market construct from the Emergency Load Response Program and Active Load Management with energy and capacity components.
- Allow aggregation of load response by Curtailment Service Providers as well as Load Serving Entities
- Devise penalties for failure to perform that are comparable to penalties for generation resources that get capacity payments.

- Elicit transparent and efficient long term regional market price signals for reliability (including locational operational features).
- Reduce barriers to entry and create opportunities for Demand Resources (DR).
- Treat demand and generation resources comparably.
- Maintain the measurement and verification processes for load reductions established for Active Load Management (ALM) resources.

- **Spinning Reserves Market**
 - Draft Business Rules developed and endorsed by DSR Working Group
 - Change name to Synchronized Reserves Market
 - Demand Resources qualify as Tier 2
 - Metering information at no less than 1 minute scan rate with daily uploads
 - Limitation on amount of Synchronized Reserve Requirement that Demand Resources can meet
- **Regulation Market**
 - Draft Business Rules developed and endorsed by DSR Working Group
 - Requirements for and treatment of Demand Resources are the same as Generation Resources

Transition and Permanent Market Design

- Incentives
- Measurement and Verification

Mid-Atlantic Distributed Resources Initiative (MADRI)

- Many impediments to the deployment of Distributed Generation and Demand Response are outside of direct PJM control.
- Early 04, PJM staff and DOE Mid-Atlantic office began planning activities for a workshop to identify barriers and solutions to further the deployment of Distributed Resource
- Activities have matured into the formation of the Mid-Atlantic Distributed Resources Initiative (MADRI).
 - Organized under the leadership of:
 - Public Utility Commissions (DC, DE, MD, PA, NJ)
 - PJM, DOE, EPA, FERC
 - Participation of interested regional stakeholders

Initial focus areas for the working group include:

- Distribution System Rate Making Policy
 - Break the thru put paradigm
- Retail Rates / Pricing Policy – Real-time pricing - in default service
 - Customers need to see and be impacted by price
 - Default service policy
- Encourage the development of regional policy with consistent rules
 - Interconnection
 - Air-permitting – output based standard
- Meter technology and data access
 - Develop policy and incentives to install interval meters
 - Provide direct access to meter data
 - Leverage two way smart meter communication technology

Initial focus areas for the working group include:

- Leverage DG solutions in distribution system-
 - Develop policy and incentive rate making structure
 - DG deployment can be more cost effective than conventional distribution system upgrades
 - Deployment at customer sites or sub-stations
- Development of straw man business models
 - How can a single DG and DR be monetized in multiple markets
 - Wholesale
 - Distribution System
 - Behind the Meter
- Leveraging state funding sources
 - Technology funds established during restructuring